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IT Services | Phones | Security



Roger Wentowski
President

BTS Technologies, Inc. Implements New AI Security Technology to Help Customers

Stop “Invisible” Cyberattacks

Leading MTSP Explains Why AI Behavior-Based Cybersecurity Outperforms Traditional Systems

BIRMINGHAM, AL – May 28, 2026 – BTS Technologies, Inc., a leading Managed Technology Services Provider (MTSP), announced today, it is now deploying new AI cybersecurity technology to help organizations prevent cyberattacks where threats are harder to spot, especially within platforms like Microsoft 365. For years, organizations have relied on location-based alerts to catch hackers’ suspicious logins. If someone logged in from another country, it raised an obvious red flag. Hackers have evolved and so must the security protocols used by small to mid-sized businesses (SMBs) and non-profit organizations.

Today’s cyber attackers can easily rent local internet addresses, making it look like they’re logging in from nearby – even if they are halfway across the world. Hackers can now appear as if they are working right down the street, which creates a silent threat vector. This means that many cyberattacks no longer look suspicious to most cybersecurity technology. Of course, once inside a Microsoft 365 account, attackers can continue to move quietly – reading emails, setting up forwarding rules, or impersonating employees – without triggering traditional alerts. This leaves organizations facing two major issues: 1) Too many false alarms and 2) Real threats go unnoticed until it’s too late.

Since attackers are no longer operating from obvious foreign locations and are instead leveraging

residential proxy networks, they appear as if they are logging in from the same city as their target. “As attackers evolve, the signals we used to trust, like location, are becoming unreliable,” said, Roger Wentowski, President of BTS. “A login from across the world used to be a red flag. Now it can look completely normal. At BTS, we are constantly evaluating sophisticated, cutting-edge AI technology and the latest in security protocols to protect our customers.”

Modern attacks are more easily thwarted by tracking behavior. It’s not about where they originate from, but how they behave. By focusing on behavioral anomalies AI cybersecurity defense system asks, “Does this behavior match how this user normally operates?” instead of simply asking, “Did this login originate in the same place it always does?”

By analyzing patterns such as login timing, access behavior, and system changes, BTS’s new AI cybersecurity technology can identify subtle deviations that signal a compromised Microsoft 365 account – even when the attacker appears local and legitimate. This approach has helped detect and stop attacks in minutes—often before any damage is done. It can also automatically identify how the attack started, show exactly what the attacker did and remove anything malicious they left behind.

“As attackers find new ways to blend in, organizations need the right AI security tools that go beyond basic rules and look at the full picture. This new approach to cybersecurity technology marks a shift toward

smarter, more proactive protection, helping organizations stay one step ahead in an increasingly complex threat landscape,” added Mr. Wentowski.

ABOUT BTS TECHNOLOGIES, INC.

Founded in 1976, BTS Technologies is Alabama’s leading managed technology services provider. The company’s mission is to increase its customers’ profitability, improve their productivity and give them a competitive advantage by implementing the right technology. BTS Technologies is the only provider that protects its customers from the two risks of technology - obsolescence and cost. As its customers’ trusted technology advisor, BTS Technologies has earned the position as the market leader and its customers’ business through quality products and services. BTS Technologies is a premier Member of Technology Assurance Group, an organization of leading managed technology services providers (MTSPs) in the United States and Canada representing \$800 million in products and services. This means that the organization is the ultimate resource for Managed IT Services, Cybersecurity, Cloud Solutions, Business Phone Systems (VoIP), and Video Surveillance. BTS Technologies delivers future technology today! For more information, please visit please call 205.290.8400 or visit us at www.askbts.com.