



## BTS TECHNOLOGIES

IT Services | Phones | Security



Roger Wentowski  
President

### **BTS Protects Customers with the Best First Line of Defense Against Cyber Attacks**

*Leading MTSP Implements Multi-Factor Authentication, which 72% of Organizations Lack*

BIRMINGHAM, AL – April 28, 2025 - BTS, a leading managed technology services provider (MTSP), is reinforcing the critical importance of Multi-Factor Authentication (MFA) to protect organizations from cyberthreats, employee error and network vulnerabilities. MFA is still the single most cost-effective solution to reduce network risk. In fact, according to a 2023 Microsoft study, 99.9% of compromised Office 365 accounts lacked MFA, whereas only 0.1% of the companies with MFA-enabled were negatively affected by a breach. The exponential returns for minimal security effort highlights MFA as an obvious cybersecurity solution for organizations. BTS is protecting businesses, institutions and non-profits alike by implementing this incredibly simple extra security step that can make a real impact.

MFA requires users to verify their identity with a second factor—like a code sent to their phone, a fingerprint scan, or a face ID—before logging in. This extra step makes it exponentially harder for hackers to break into accounts, even if they have a stolen password. Despite its effectiveness, most organizations still don't require it. Why?

- **Resistance to Change** – Organizations worry about adding an extra step to logins, fearing employee complaints.
- **Misplaced Confidence** – Many assume their passwords are already

strong enough, despite the rise of sophisticated phishing attacks and credential leaks.

- **IT Providers Not Pushing It** – Most IT providers hesitate to enforce MFA.

"If you knew that putting a lock on your front door would prevent 99.99% of break-ins, would you voluntarily leave it unlocked? How often do you wear a seatbelt even though it's only 45-60% effective?," said Roger Wentowski, President at BTS. "The same logic applies to MFA. Yet, many businesses still don't enforce it, leaving their networks wide open to attacks. Even though people don't like added steps, this offers such a strong benefit to your organization that we believe your IT provider or IT staff are morally obligated to demand you enable 2-Step Verification. If you don't have MFA, you should reassess what caliber of IT support you actually have safeguarding your business."

While some users find traditional MFA methods slightly inconvenient, the technology is evolving to become even simpler. In the next several years, the user experience (UX) will improve through features like; biometric authentication – face scans and fingerprints replacing text message codes, touchscreen-based approvals – instead of typing a code, users will tap a button on their device, or password less logins. All of these will make it even simpler to prevent cyber-attacks.

"The good news is that MFA will only get easier and more seamless in the future," added Wentowski. "But until then, businesses still need to take action, now."

### **ABOUT BTS TECHNOLOGIES, INC.**

Founded in 1976, BTS Technologies is Alabama's leading managed technology services provider. The company's mission is to increase its customers' profitability, improve their productivity and give them a competitive advantage by implementing the right technology. BTS Technologies is the only provider that protects its customers from the two risks of technology - obsolescence and cost. As its customers' trusted technology advisor, BTS Technologies has earned the position as the market leader and its customers' business through quality products and services.

BTS Technologies is a premier Member of Technology Assurance Group, an organization of leading managed technology services providers (MTSPs) in the United States and Canada representing \$800 million in products and services. This means that the organization is the ultimate resource for Managed IT Services, Cybersecurity, Cloud Solutions, Business Phone Systems (VoIP), and Video Surveillance. BTS Technologies delivers future technology today! For more information, please visit please call 205.290.8400 or visit us at [www.askbts.com](http://www.askbts.com).