



BTS Leverages InSpeed Networks to Provide Quality Services

*A Simple Yet Powerful
SD WAN Solution*

BIRMINGHAM, AL – November 2018 - InSpeed Networks™ the leading provider of self-driving SDWAN solutions and BTS, a leading technology firm headquartered in (BIRMINGHAM, AL), today announced that BTS has selected InSpeed Networks to help them provide unified connectivity, improved network performance, security and real-time visibility.

The InSpeed Cloud based platform provides BTS's customers with the ability to confidentially implement Voice and Video solutions over commodity Internet connections. Voice, Video and Virtual Desktop Infrastructure solutions work every time, all the time. InSpeed solves five common problems that we see businesses deal with every day: quality of service, visibility, business continuity, security and deployment and management challenges.

“Our customers are looking for advanced, secure communications over inexpensive commodity internet connections, that can be quickly deployed, and easily maintained, which made InSpeed's cloud platform the obvious choice for us,” said Roger Wentowski, President. “Unlike competing solutions that require constant maintenance and, in the end only frustrate the customer, InSpeed, delivers an enterprise ready SDWAN solution designed to support companies of all sizes with an elegant approach to solving a complex network issue.”

“We are delighted to enhance their Unified Communications offerings with InSpeed's self-

driving service,” said Charles Krogman, Vice President of InSpeed Networks. “With InSpeed Quality Service (IQS), we deliver on the promise and vision of SDWAN without the complication of managing it. Why not let it run itself?”

Key Takeaways:

- BTS is a leading technology firm that has chosen the InSpeed cloud service to deliver best-in-class SD-WAN services to its large customer base throughout the country.
- BTS selected InSpeed Networks because their solution solves five common problems that their customers deal with every day: quality of service, visibility, business continuity, security and deployment and management challenges.
- InSpeed Networks, which creates the ability to reliably utilize commodity internet link for time sensitive traffic, fits perfectly with BTS mission to provide best in class Customer Satisfaction for their customers.

ABOUT BTS TECHNOLOGIES, INC.:

BTS Technologies, Inc., (BTS) was founded on the philosophy of maintaining a profitable business by providing the best in telecommunication systems and services to our customers. The stated purpose of our company not only allows us to provide short term answers to our customer's communication needs, but also affords us a longevity unsurpassed by the telecommunication industry

in our region. We strive to provide quality materials, trouble -free installations and total communication services at a fair and competitive price that will allow us to maintain our business with quality employees. This policy insures the on-going system service and support that you deserve and expect. BTS Technologies, Inc. is located at 311 West Valley Ave, Birmingham, AL 35209. For more information on BTS please call (205) 942-6532 or visit <http://www.askbts.com>.

ABOUT INSPEED NETWORKS

InSpeed provides businesses with the ability to simply install a service that Streamlines™ their commodity internet connections for crystal clear voice, artifact free video, and responsive virtual desktop sessions. InSpeed's Streamlining™ technology is self-adjusting and simple to install. Now customers can utilize commodity Internet to access critical cloud services, and safely move away from expensive fixed circuits without the risk of poor quality voice, video and virtual desktop sessions. Headquartered in Palo Alto, California, InSpeed offers its cloud service to its Channel Partners in the US and Canada. For more information, visit inspeednetworks.com.