



## BTS and CloudJumper Announce Strategic Partnership

*BTS Joins CloudJumper Partner Program to Offer Dynamic WaaS Cloud Solution*

Birmingham, AL – October 25, 2016 - CloudJumper, a Workspace as a Service (WaaS) platform innovator for agile business IT, today announced that BTS, a leading provider of unified communications solutions, has joined with CloudJumper to become an authorized WaaS solution delivery partner. Through the partnership, BTS will now offer its customers the company's flagship nWorkSpace WaaS solution, along with Office 365, hosted Quickbooks and other hosted workspace applications.

BTS joins CloudJumper in a strategic move to expand its product offering to include a cloud-based WaaS solution. These services are implemented using the CloudJumper platform, enabling BTS to deliver hosted workspace solution that includes the desktop, data storage, anti-virus and application management for 2000+ software titles, all fully secure and backed up in CloudJumper's state-of-the-art data centers.

"BTS customers are increasingly interested in migrating their IT to the cloud, and CloudJumper provides a quick onramp into cloud computing without the cost or complexity of managing and maintaining the required infrastructure," said Roger Wentowski, President for BTS. "As the only comprehensive solution of its kind to integrate cloud desktops with hosting for 2000+ software applications, cloud infrastructure,

services and support, we have found nWorkSpace to be very complementary to our portfolio."

"BTS is an exemplary organization, and we're proud to be working with them. They understand how important it is to provide its customers with quality service, and we believe that's why they've been so successful," Max Pruger, chief sales officer, CloudJumper. "With growth forecasts for WaaS projected to be in the double digits over the next several years, BTS is choosing an opportune time to engage with its customers on the value of hosted workspaces."

To learn more about CloudJumper and the company's Workspace as a Service platform, please contact the company at 844.645.6789 or visit [www.CloudJumper.com](http://www.CloudJumper.com).

### **About BTS Technologies, Inc.**

BTS Technologies, Inc., (BTS) was founded on the philosophy of maintaining a profitable business by providing the best in telecommunication systems and services to our customers. The stated purpose of our company not only allows us to provide short term answers to our customer's communication needs, but also affords us a longevity unsurpassed by the telecommunication industry in our region. We strive to provide quality materials, trouble-free installations and total communication services at a fair and competitive price that will allow us to maintain our business with quality

employees. This policy insures the on-going system service and support that you deserve and expect. BTS Technologies, Inc. is located at 311 West Valley Ave, Birmingham, AL 35209. For more information on BTS please call (205) 942-6532 or visit <http://www.askbts.com>.

### **About CloudJumper**

Founded in 2016, CloudJumper is a workspace as a service (WaaS) platform innovator for the agile business. It launches itself from the platform its sister company built over more than 16 years as a cloud pioneer, taking its new Workspace as a Service solution to a greater height with its concurrent user model. Many of the key personnel have also made the transition to CloudJumper. CloudJumper built its concurrent WaaS model working with strategic partners such as Microsoft, Intuit, Google, and others. Head and shoulders above the competition, the CloudJumper concurrent WaaS model provides the industry's most robust cloud desktop and provides a unique cost-savings option that focuses on both named and simultaneous users. CloudJumper markets its solutions through both white label and agency programs and is supported by the CloudJumper control panel, a single pane-of-glass provisioning system that allows partners and enterprise customers complete control over their IT environments. For more information, visit [About CloudJumper](http://AboutCloudJumper.com).